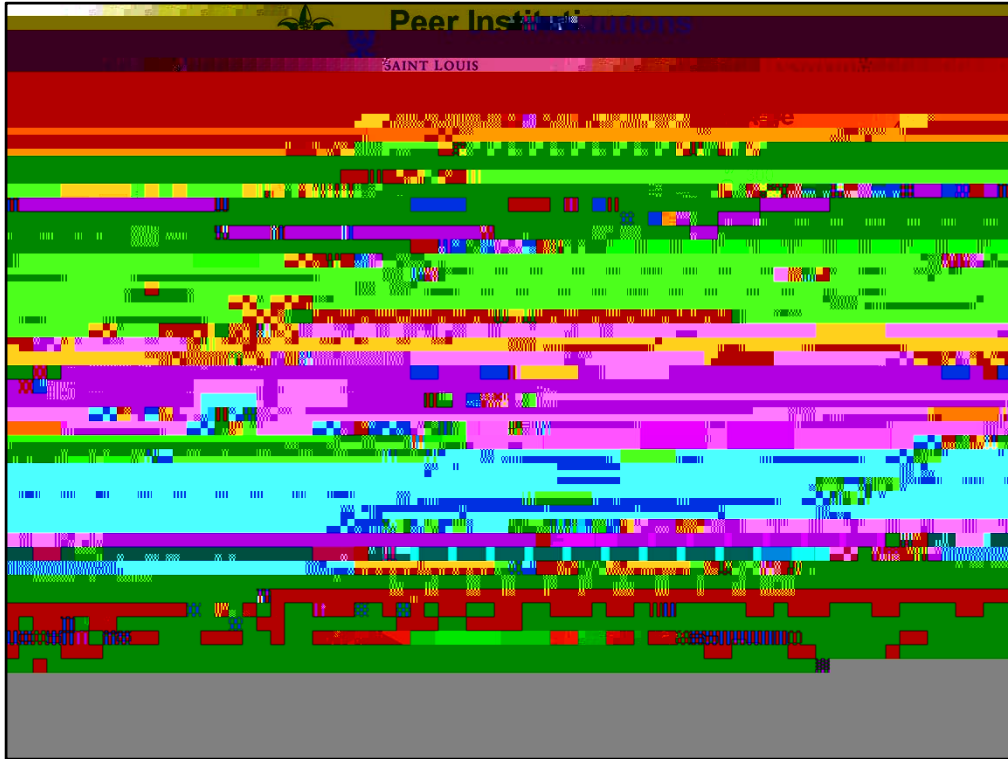
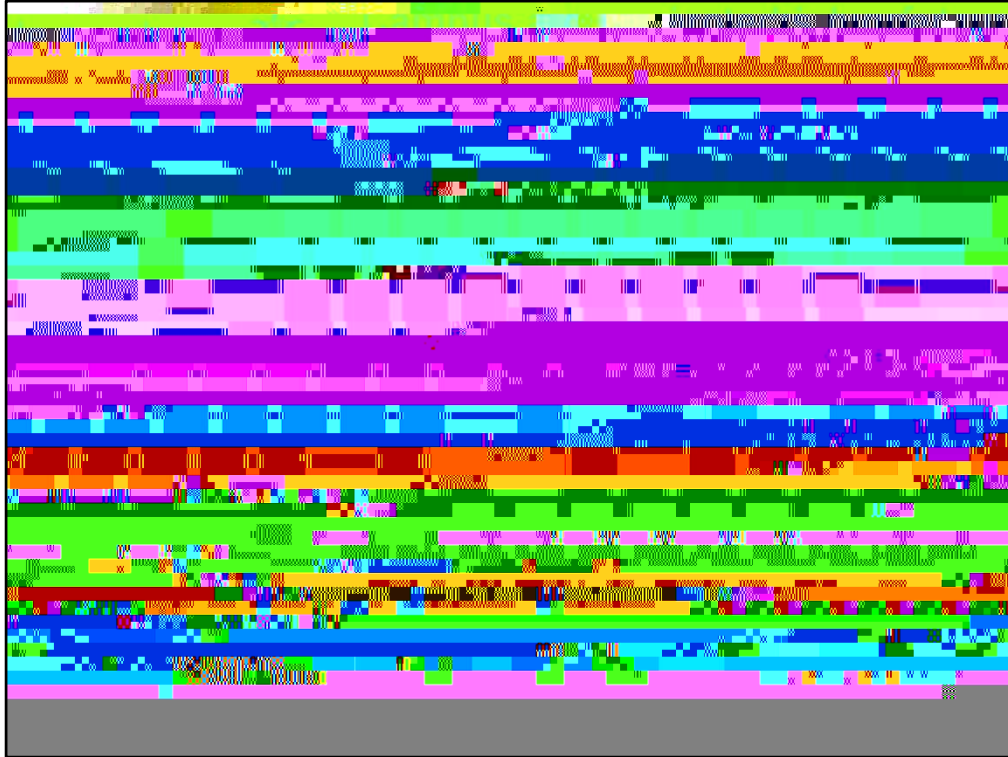


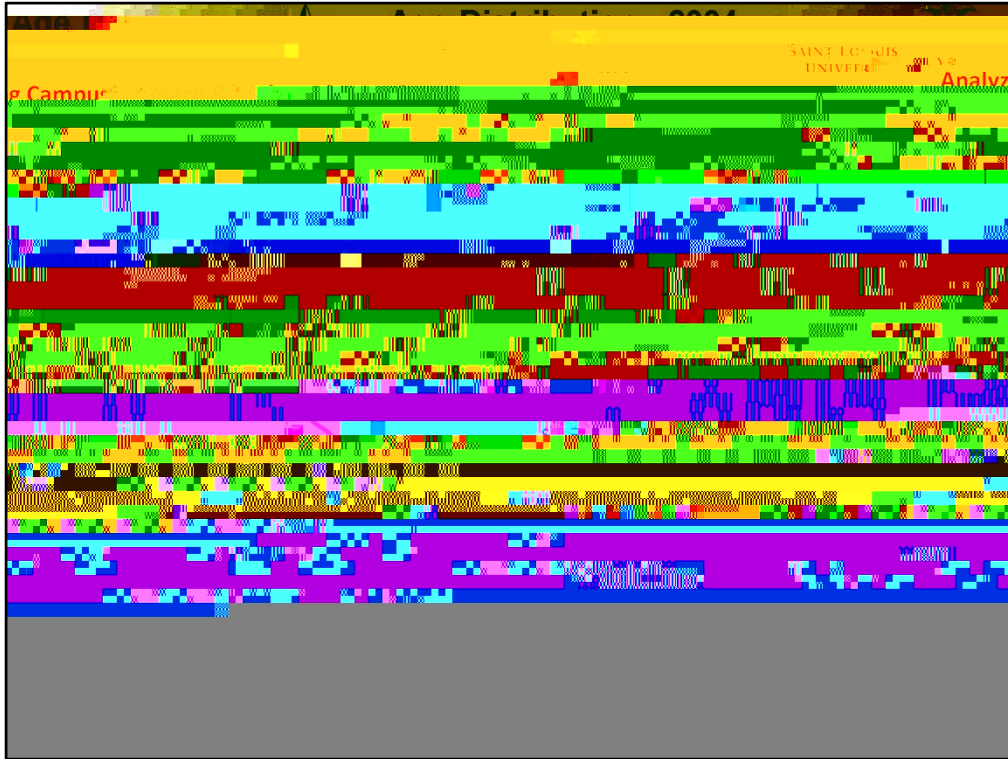
Peer Institutions are used throughout the presentation in each of the benchmarks. Institutions were selected based on both academic and physical profile characteristics. Factors used in this year's peers include Jesuit Universities, campus size, complexity, region and academic similarities.



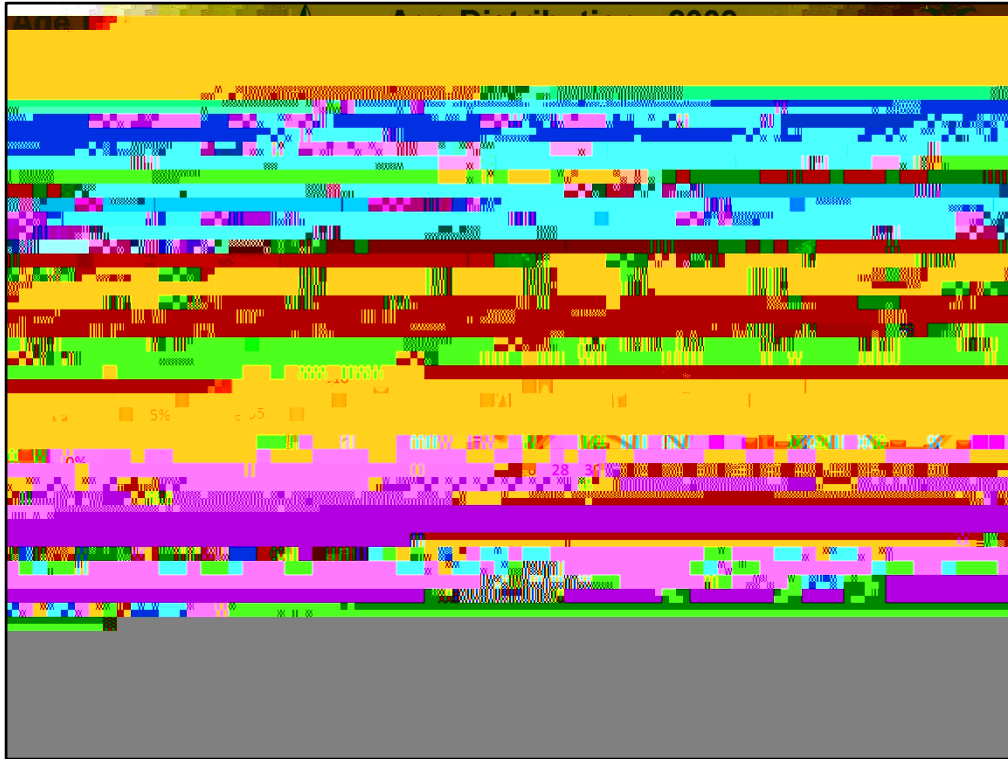
Among the peer institutions, Saint Louis



In analyzing the 4 age categories at SLU, one can see that the largest growth has happened in the 10 to 25 and the over 50 categories over the last 11 years. These represent a more costly profile for SLU as much of the space is either reaching its first round of life cycles (10 to 25 years) or has reached all major life cycles, many of which are past due (over 50 Years).

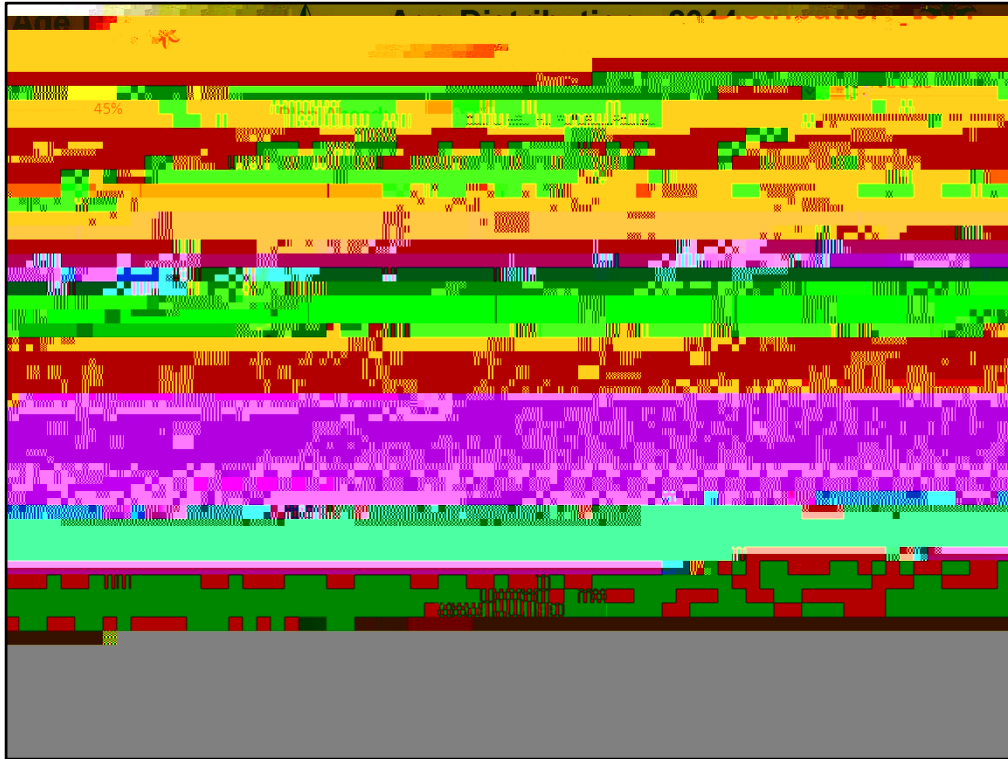


This chart illustrates the average life cycle needs of a

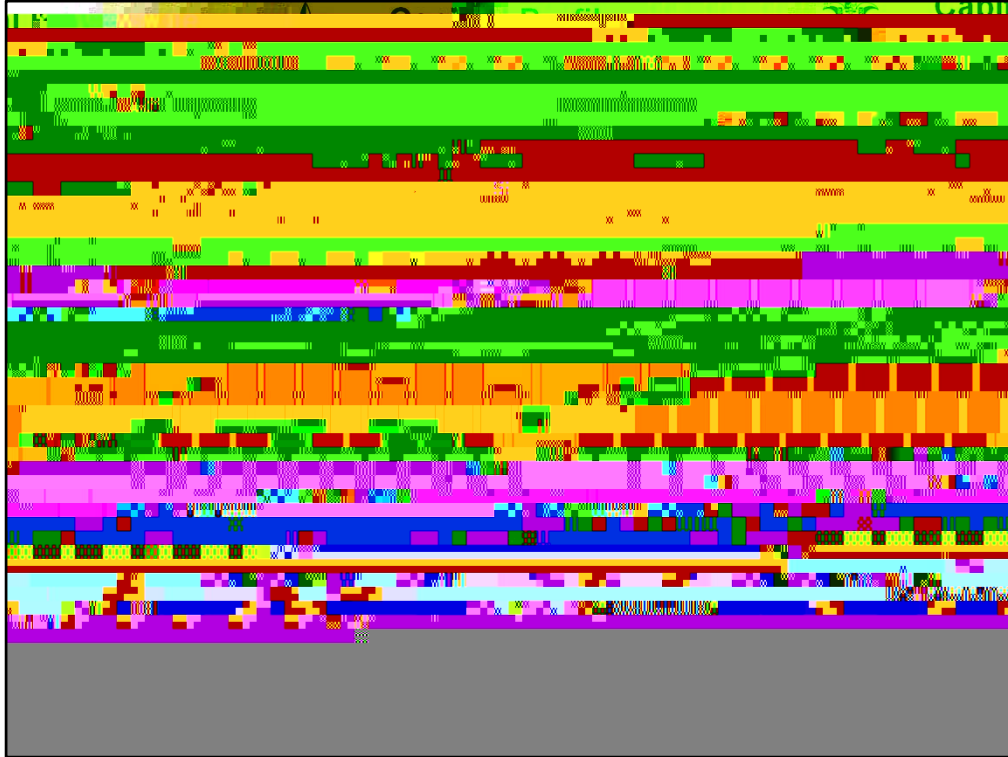


This chart illustrates the average life cycle needs of a building (blue line). Each spike

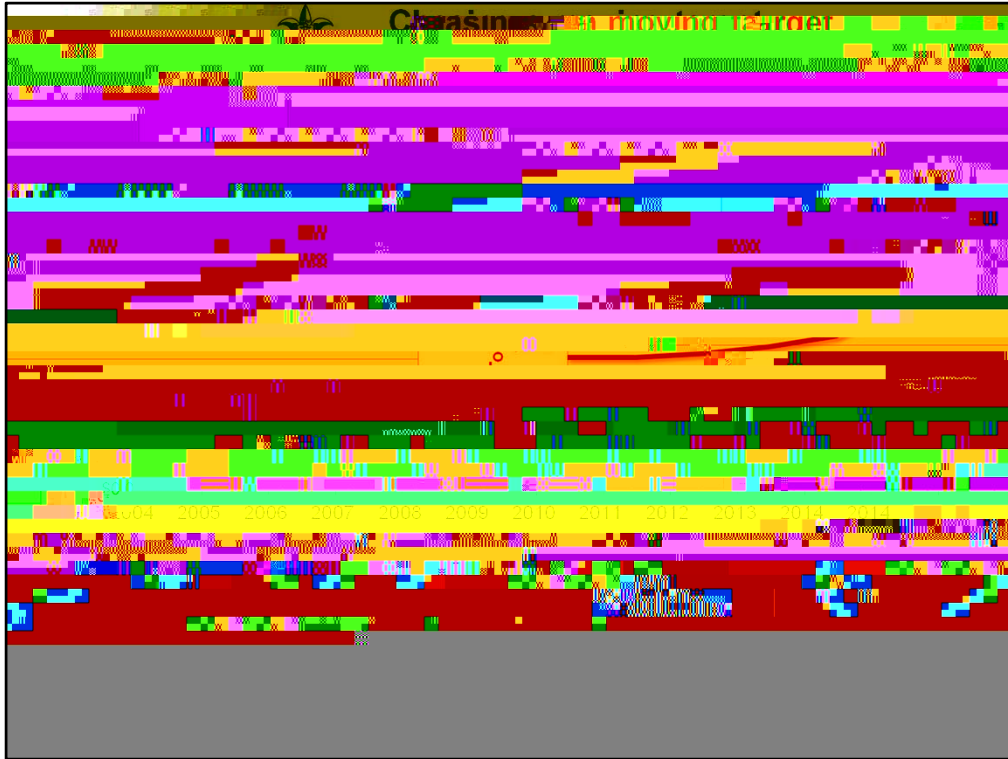




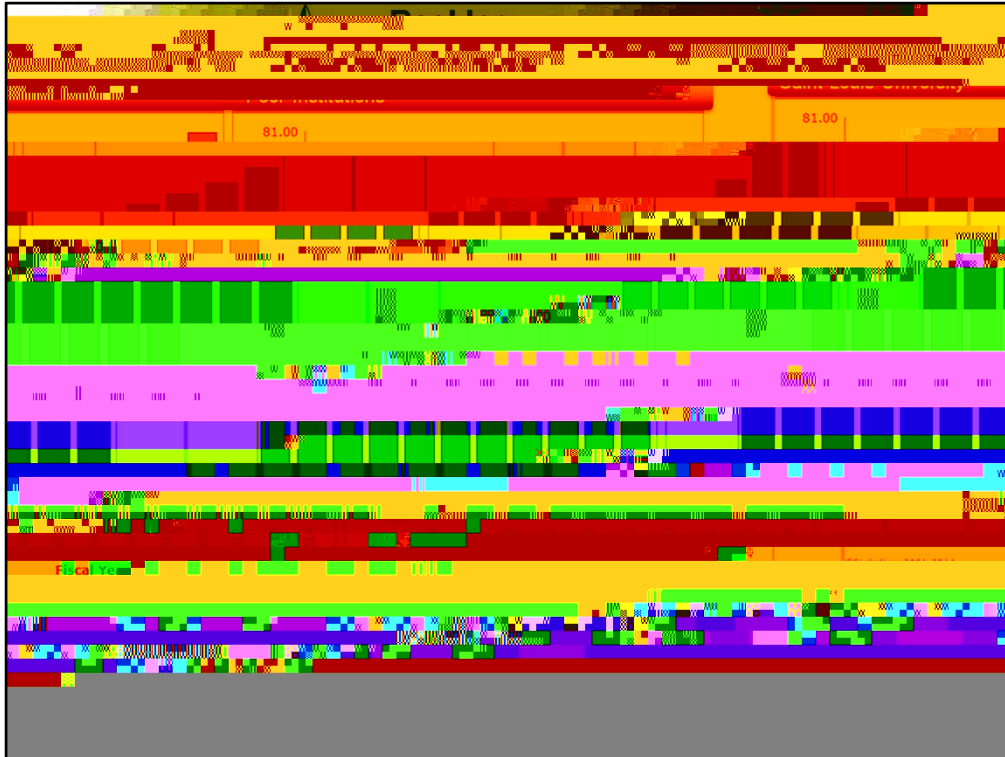
This chart illustrates the average life cycle needs of a



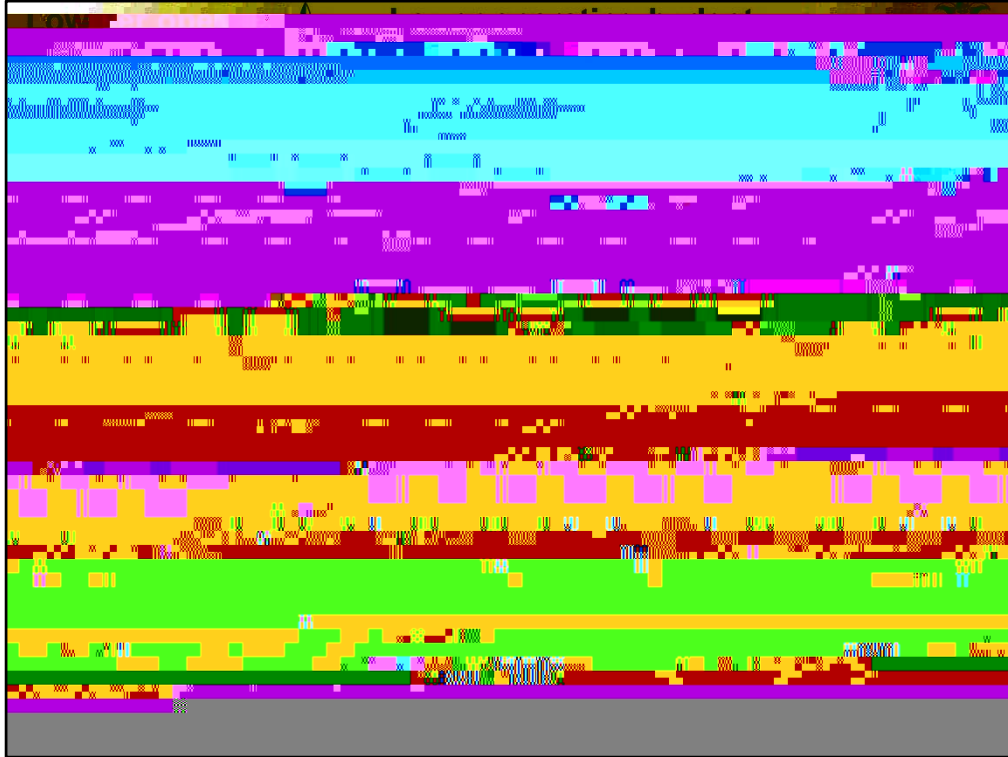
Capital Investment levels at SLU remain significantly below peer institutions. Both sources of funding are below peers Annual Stewardship (Blue) & Asset Reinvestment (Green). While peers have been able to address deferred maintenance and perform major renovation through significant investments, SLU has not.



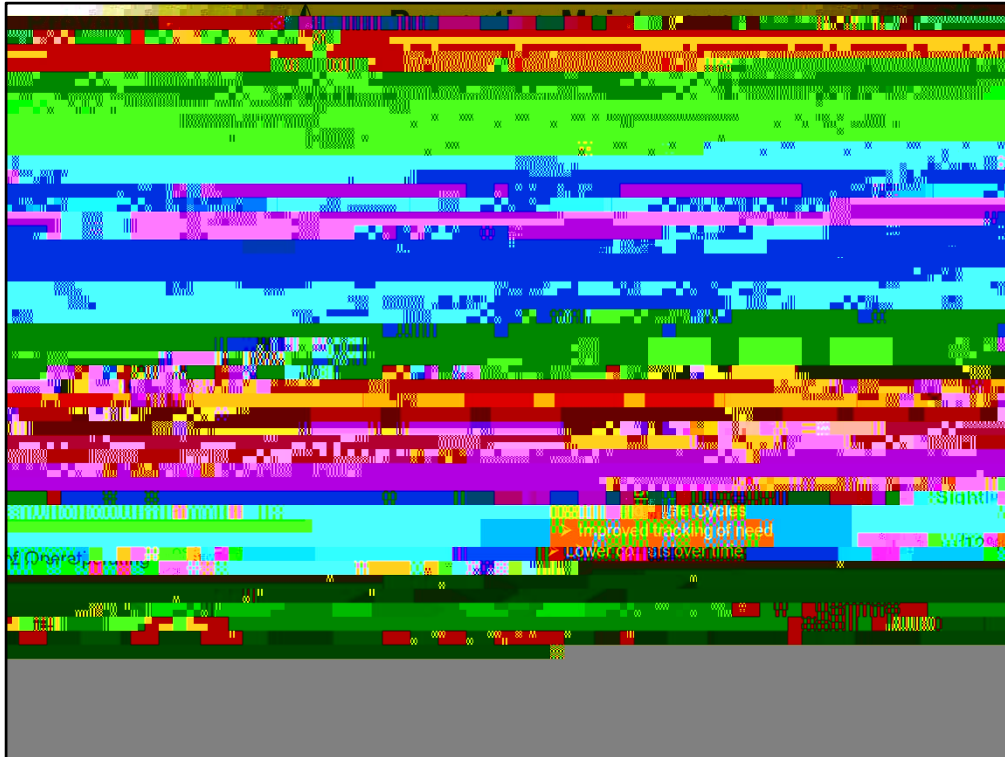
This chart shows budgeted investment targets. When you fall below the annual investment target range the backlog of need increases. This chart shows that in the past



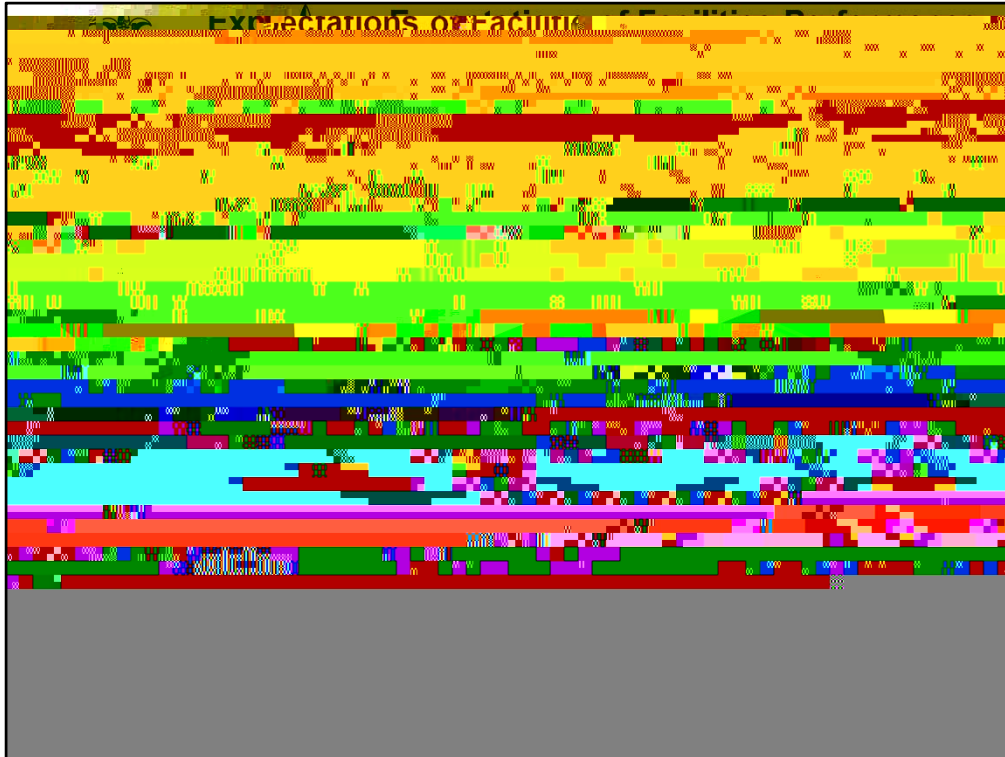
The Estimated backlog need at SLU has increased dramatically since 2004. Campuses that see this significant growth in backlog will begin to see the effects in other areas of facilities performance, such as operational effectiveness and campus appearance. It will be important that SLU develop a plan that will stabilize the growth of the backlog in the near future to limit the overall campus impact.



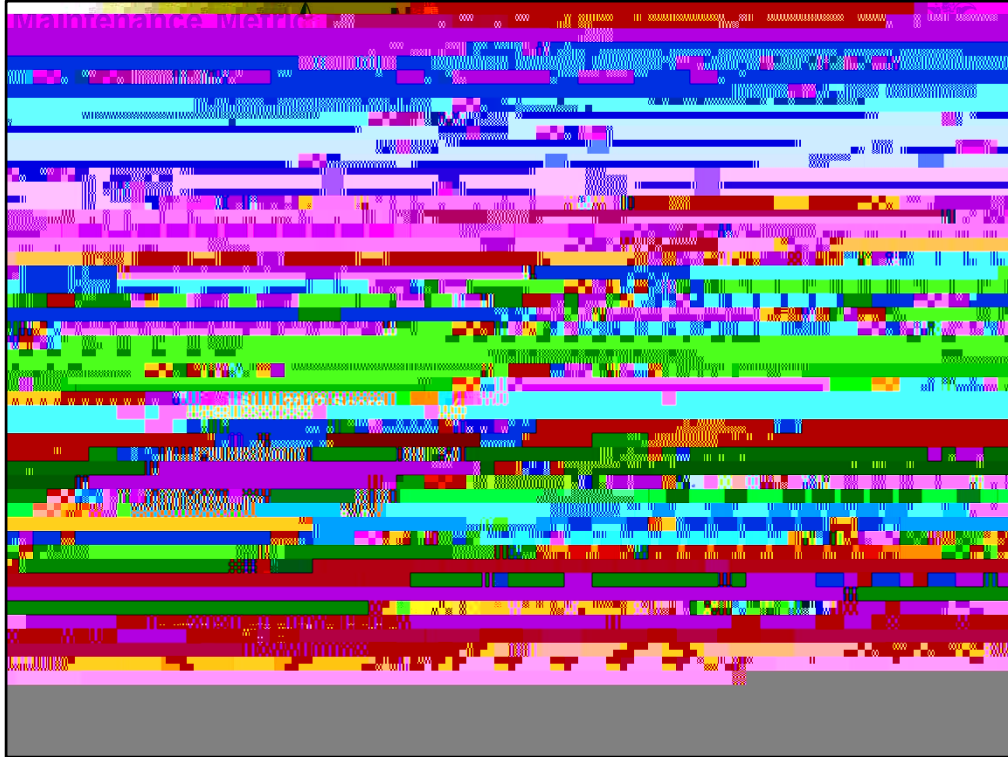
In examining SLU's total Operating budget, SLU's resource level have been below peers. In looking at the specific components, Utilities (gray) make up the largest difference between peers. It is also important to note, that despite having lower capital investment and an older campus, SLU's daily service costs are still below that of peers.



We have seen growth in Planned Maintenance since FY11 with the continued implementation of FAMIS and coded work orders. Increased tracking will help to improve performance against peers as well as provide strong data for project selection and capital planning. Planned Maintenance includes materials, labor costs, service contracts, etc. that enhance or extend the useful life of campus buildings and components. Some examples include changing belts and filters on HVAC equipment, elevator service contracts, sprinkler and fire alarm system testing/maintenance contracts, etc. The upward trending in data is a positive story of continued implementation and adoption. Best practice institutions in our database are able to dedicate 12% of their budget to this proactive work.

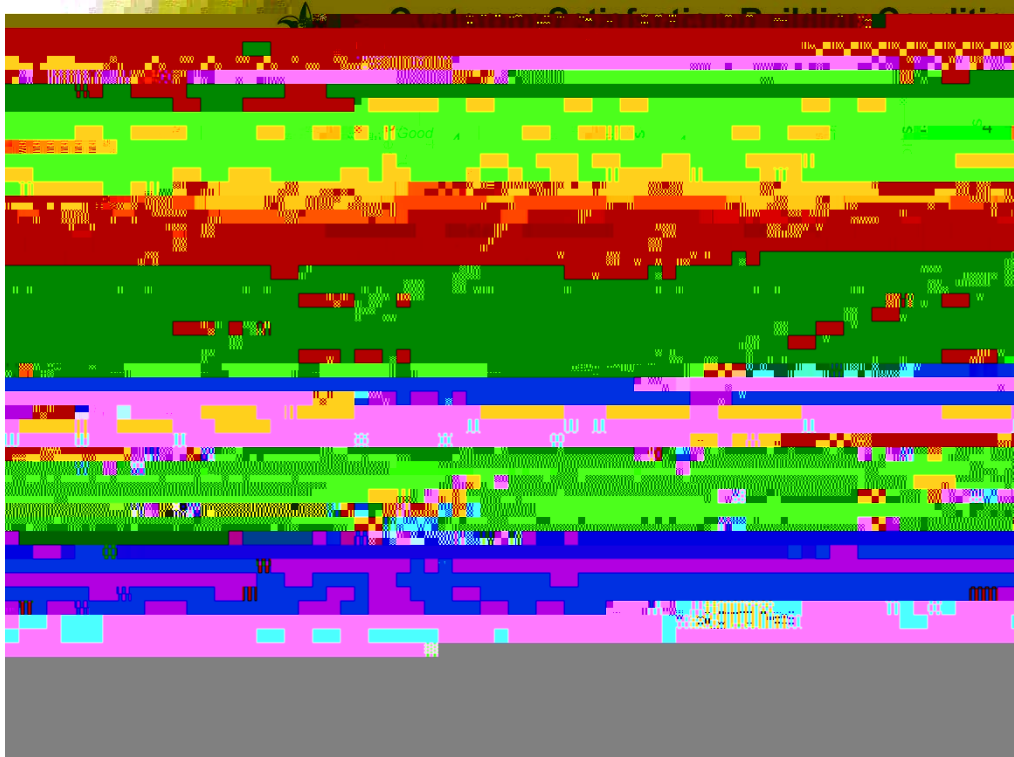


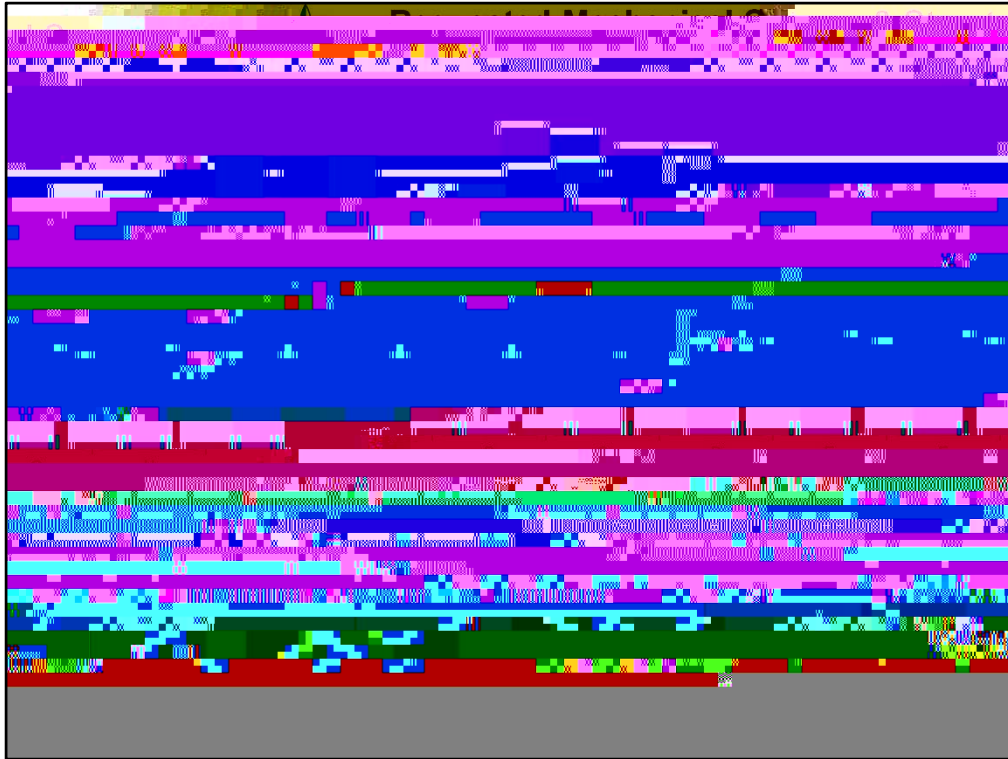
The customer survey results showed that 69% of campus users had very high or high expectations of facilities. Campus users reported satisfaction with facilities far exceeded or exceeded expectations 31% of the time. There is always a balance to strike between customer satisfaction levels and operational resources available. While it is important to focus on satisfying your customer's needs, it is also important for facilities to manage user expectations of service levels as well.



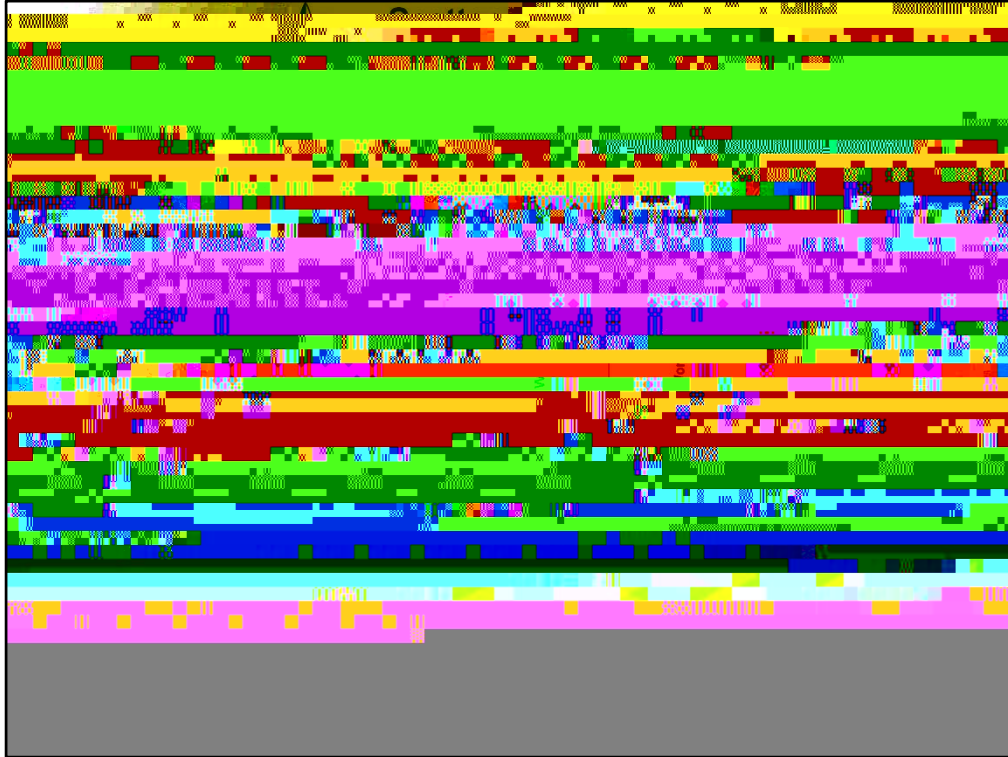
When examining the maintenance resources SLUs covering a similar amount of space as peers, with slightly more supervisor and similar amount of materials. In terms of output, SLU was performing at a higher level 4.2 versus peers with similar inputs last year. This year SLUs just below peer level, 3.8, down from the prior year. With the pace of backlog growth, as there are more emergencies the score can start to see the impact showing on campus.



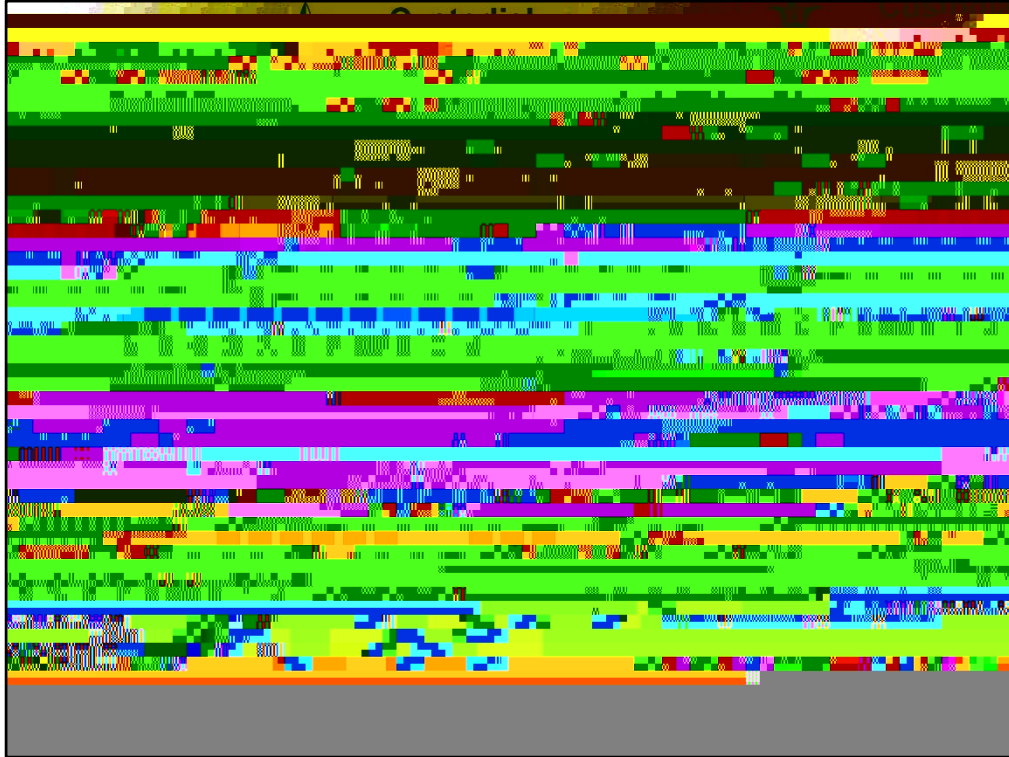




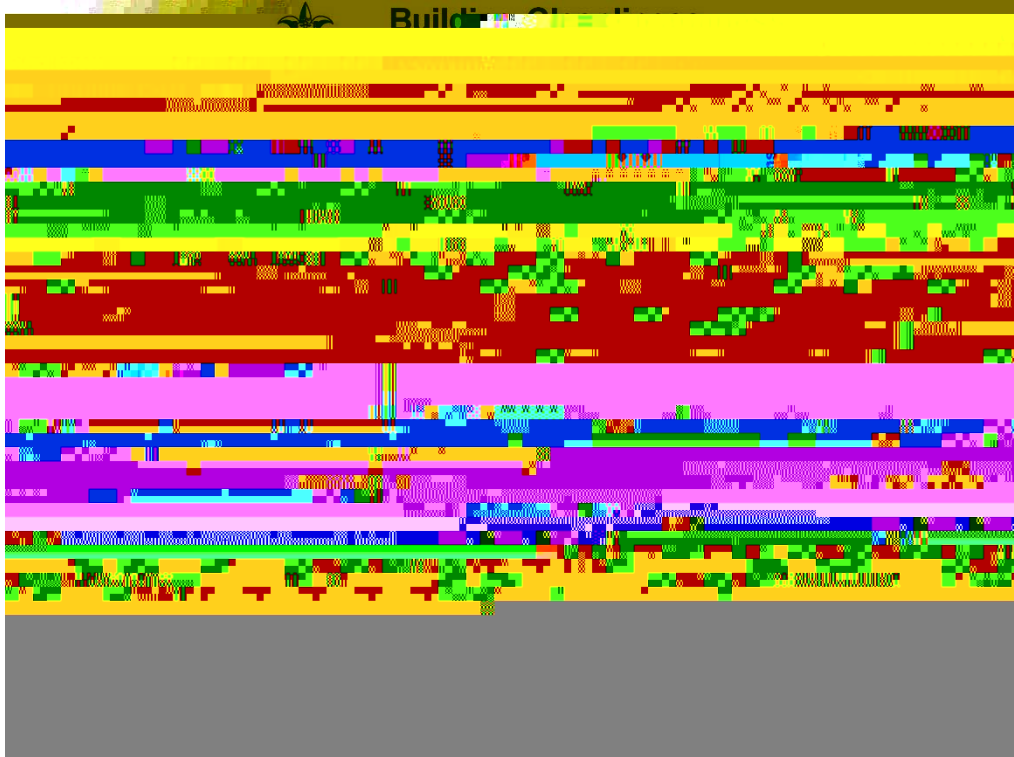
The results from the customer satisfaction survey show that most areas for improvement are in schedule, communication, and feedback.



Each dot on these scatter plots represents a customer response. This illustrates that work performance is consistently rated higher, majority above a 3, while communication & process scores fluctuate more along the axis.

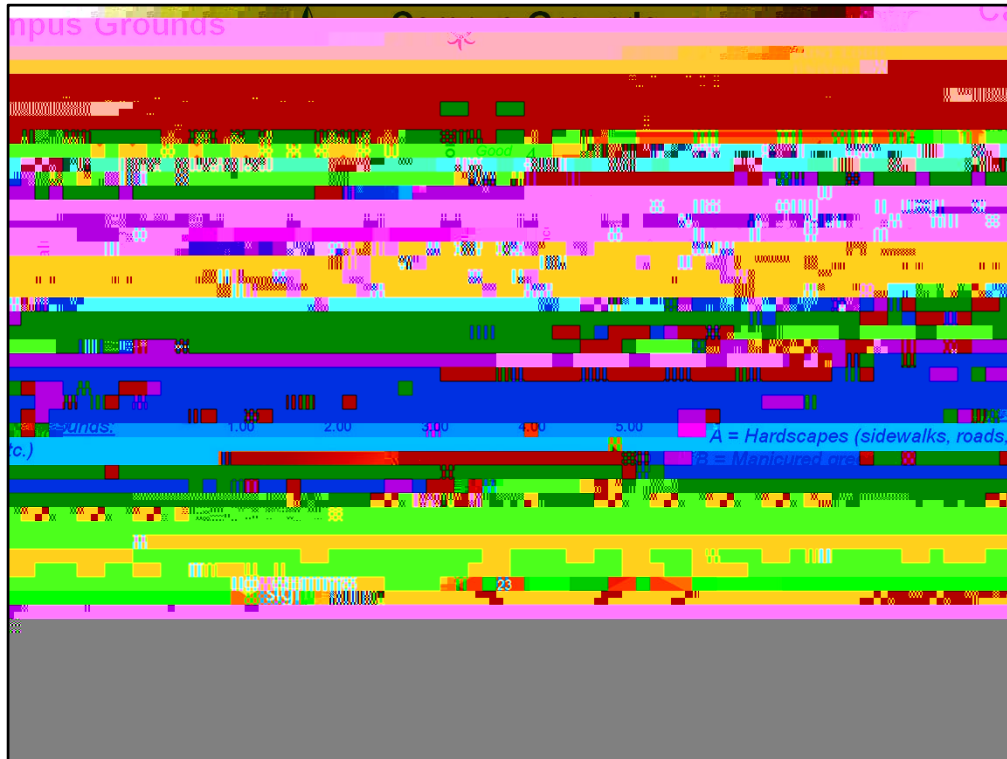


Higher density impact the custodial operations. Custodial metrics are similar to peers in coverage, supervisor and material spending. In terms of output, while SLU historically was above peer's in was

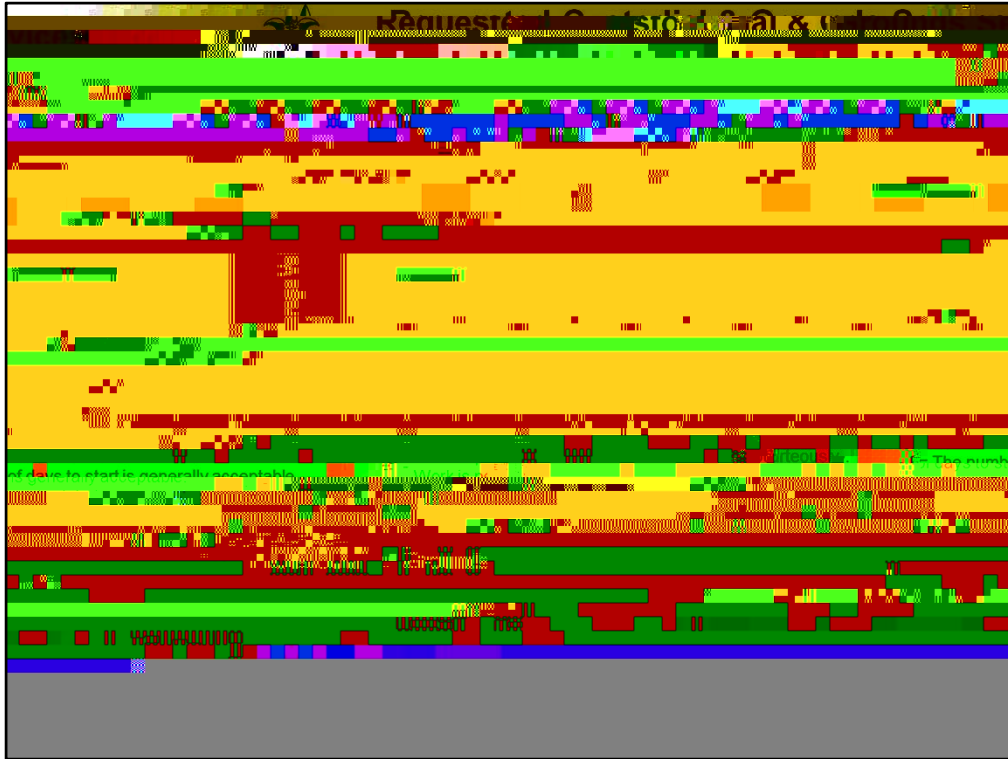




This is a best practice area for SLU. With less staffing and slightly more supervision and similar material spending, SLUs are out performing similar

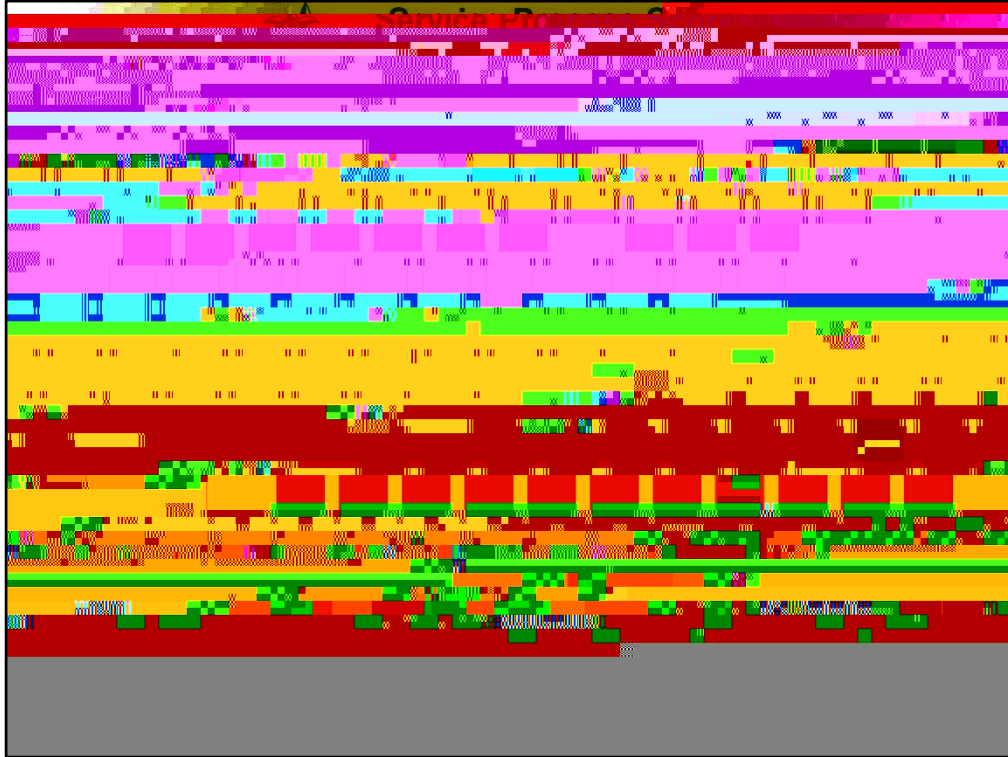


The left hand chart shows responses from our customer satisfaction survey related campus grounds. The average for this measure was 4.4 from campus users, the highest area for the customer satisfaction survey. Each dot on these scatter plots represents a customer response. This illustrates

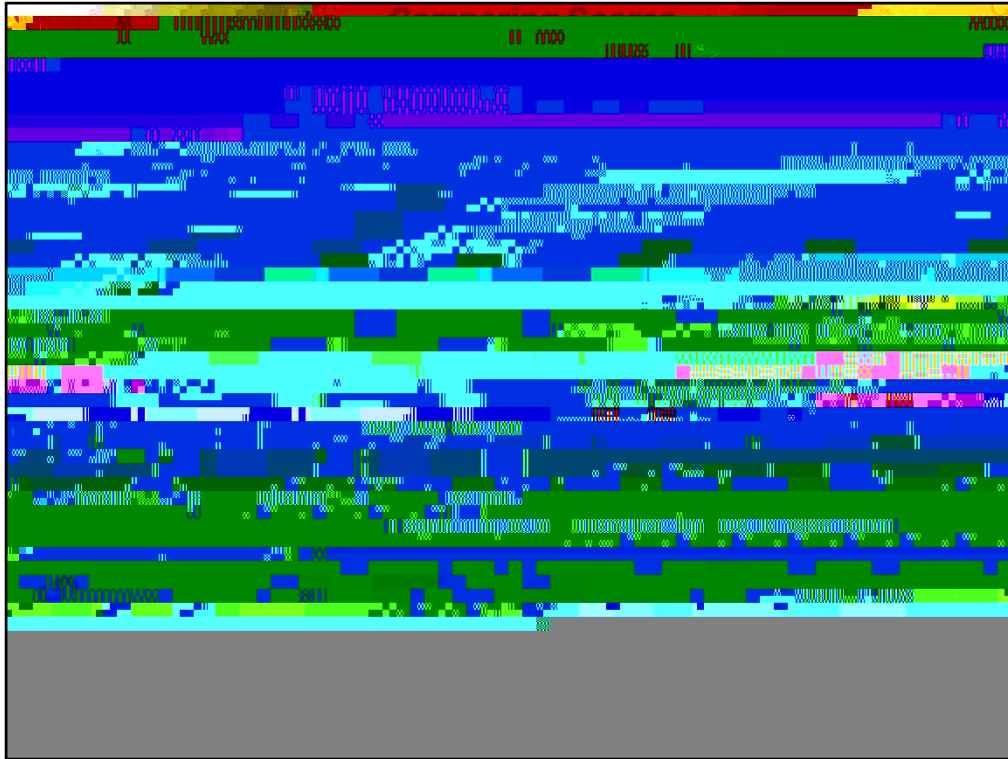


The results from the customer satisfaction survey shows

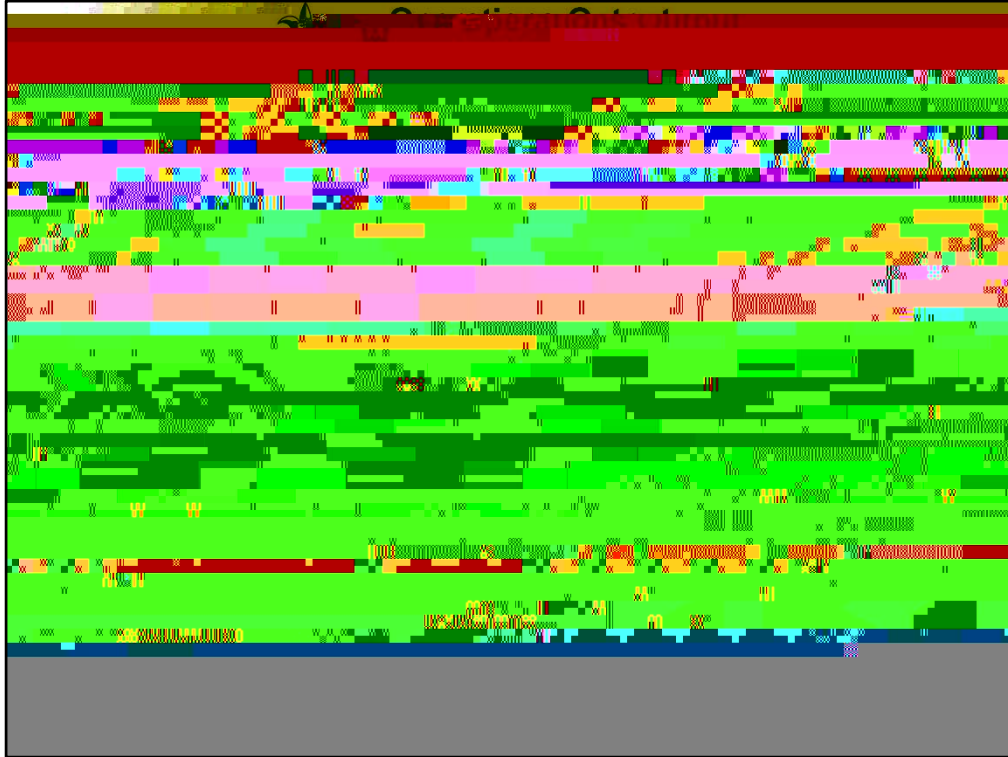




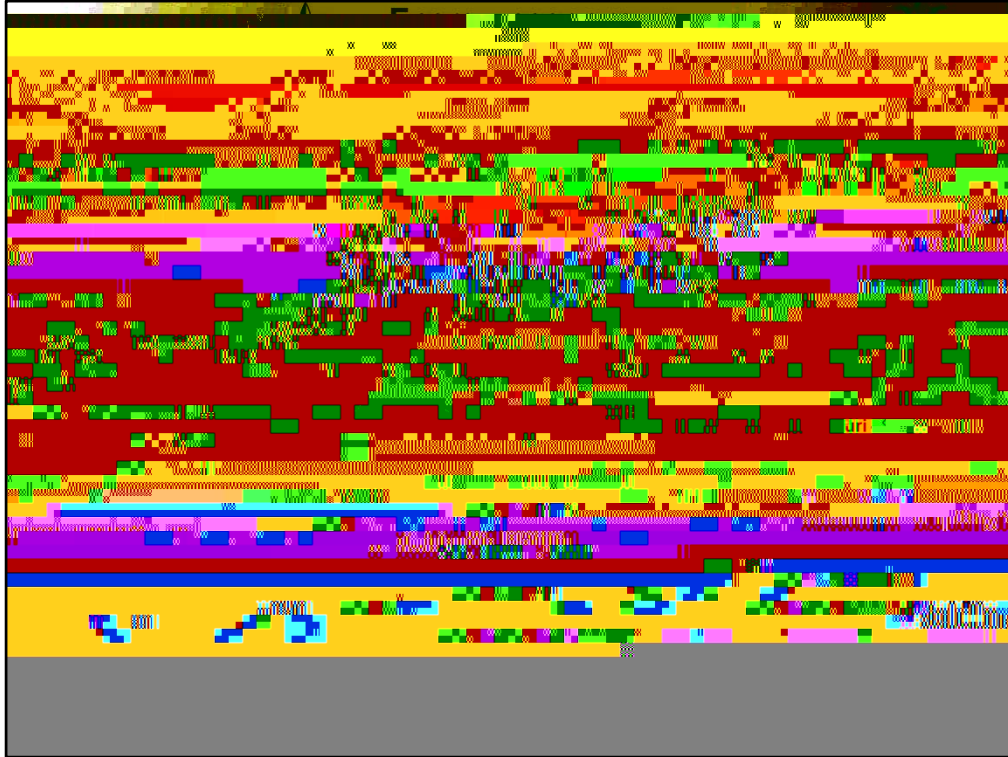
The Service Process Index (%) is the composite score of Sightlines Service Process analysis which includes an evaluation of the service department reporting structure, scheduling process, work order system capacity, and reporting capabilities. SLU's composite score falls below the peer average. As FAMIS continues to be implemented, focusing on key areas such as scheduling will help to increase these scores and the effectiveness of your work order system.



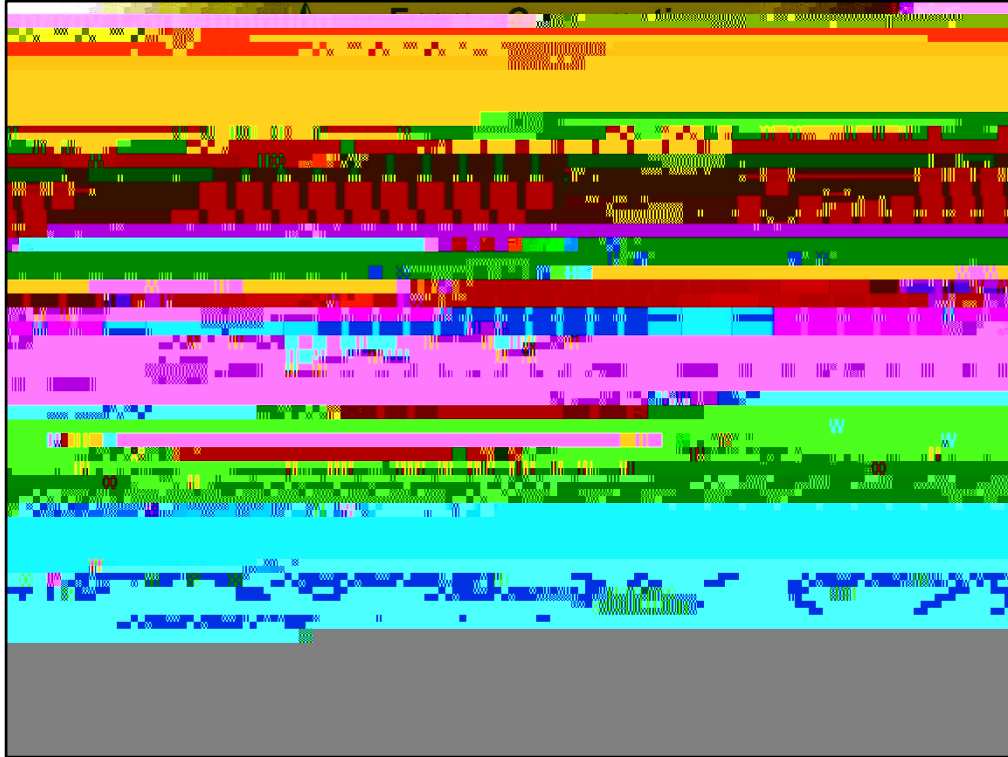
Comparing scores from the Sightline inspection, peer inspection and customer satisfaction survey can help to provide context to the scores received. In this case, focusing in on general repair, cleanliness and grounds, when compared to Sightline the user's



Sightlines and Saint Louis University continue to monitor service performance each year with 3 measures: Service Process, Campus Inspection, and Customer Satisfaction. The Campus Inspection is an independent judgment of the campus appearance gained by an inspection of a representative sample of campus buildings and grounds. The Customer Satisfaction survey brings in the campus user perspective from an online survey focusing on general satisfaction, knowledge of service request process, understanding of service levels, feedback and work meets expectations.



For energymetrics, a separate peer group is selected based on similar climate zones. Schools in similar climate zones face comparable energy demands such as number of heating and cooling degree days.



Energy Cost and Consumption have been below peers and trending has been relatively flat. This is one area where age and backlog could begin to put upward pressure on consumption. Energy consumption is influenced by many factors including region/climate, type of institution, technical complexity, utility systems, campus backlog, etc.